



ETAN – Fleet Management:

Since its beginning in 2001, the Eastern Transport Access Network (ETAN) has worked at designing strategic systems and frameworks, which support the development of transport services for Home and Community Care (HACC), funded Community Service Organisations (CSOs) in the Eastern Metropolitan Region (EMR). More recently, ETAN has been concerned with helping to represent the issue of Vehicle and management, and the development of sustainable and cost efficient practice in the area of vehicle / fleet management. To this extent ETAN is proposing to support a Fleet Management system will can assist with the sustainable transport practices of CSOs within the EMR. In order to assist ETAN work out the best model to represent for ongoing discussion and talks with CSOs in 2006, we would appreciate you thoughts about the proposed models, and relay to us via the attached survey, the way you feel ETAN can best represent the Vehicle Management and Transport Needs of your organization.

Examples of Fleet Collaboration Models:

1. Lead Agency (CSO) Model

This model considers the potential for a CSO to act as a lead agency as a businesses model. This model would see a large organization managing the Fleet Purchases and Sales of various agencies who have outsourced this task – allowing smaller agencies to gain the cost benefits of large wholesale fleets, without having the absorb the direct cost and responsibility for Fleet decisions.

2. CSO Fleet Network Model

This model is based on a joint cooperation of small and medium sized CSOs whom wish to work together to achieve a fleet management network. Through a collaborative effort, this network could achieve similar economies of scale and efficiencies often associated with large organisations. The network will be administered under a cooperative Fleet Network arrangement, shared between the signatories, the network facilitators and necessary third parties (i.e. service operators)

3. Commercial Fleet Management Network

This model out sources fleet management to a commercial fleet operator. This fleet package (i.e. full-operating lease) could be offered to individual or a network of CSOs – on an agreed fee for service arrangement. This model would provide CSOs with a well managed cost controlled environment.



Fleet Management Survey

Questions:

1. Have you considered Fleet Management Models and Systems for your Organisation before?

Yes No

2. Please tick what you consider to be the critical issues about vehicle / fleet management:

- a. Size
- b. Cost
- c. Vehicle Type
- d. Networks & Partnerships
- e. Dealer Relations
- f. Other...

Please specify:

3. Do you know of any good examples of Fleet Management in the Non-for Profit Sector? Please give examples.

4. Where do you think present systems and practices in your vehicle management are failing? Please give examples.

5. As a transport planning framework, which of the three models presented should ETAN give priority to?

- Lead Agency
- Network Alliance
- Providing Information and advice on the packages offered by Commercial Fleet Services.
- Other: _____

6. How do you feel you would be able to assist ETAN's effort to share information on Fleet Management:
(Please circle your answer)

- a. Working Groups
- b. Contributing information on important vehicle statistics
- c. Joining a Fleet Alliance
- d. Supporting further Seminars and Discussion Groups

Please give further detail:

7. Would you be interested in more information/involvement in the ETAN network?

- yes No

NOTE:

**Please return completed surveys by Tuesday December 20, 2005.
Attention your Survey to the ETAN Office: fax 9879 4200**